



# MBA CONSULT

Evolution of the global financial system

Singapore, 2024

# AGENDA



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# MBA CONSULT AT A GLANCE



Established in  
**1996**

Head office  
**Singapore**

**\$2 billion**  
returned to our clients

**7,5 million**  
debtor problems solved

**Over 80 million**  
unique debtors' cases at work

**Over \$6,3 billion**  
of assets under management

**\$1,8 billion**  
of purchased portfolios

**3000+**  
employees worldwide

**Over 550**  
corporate clients

**28 years**  
Of experience

**15**  
countries

# WE OFFER CREDIT MANAGEMENT SERVICE



Global Player in the NPL management market

**15** Countries

**16** Call centers

**20** Languages

## COLLECTION

Solve problems with receivables.  
Purchase NPL portfolios.  
Clear debt balance.  
Turn debtors into reliable clients.

## INVESTMENT

Investment in NPL portfolios of the largest international companies in the most promising financial region of the world.

## RESOLVING DEBT PROBLEMS

We do not shift the problem to the debtor but solve it together. Real help, clear solutions and concern about every person.

# OUR WORLD

MBA  
CONSULT

We perform agent-based money recovery services.

We purchase NPL portfolios.

We integrate IT products and new generation solutions.

We retain debtors as reliable borrowers.



# AGENCY BASED

Regular cooperation model: we act as an outsourcing agency performing NPL portfolio collection service on a fee basis.

We have been exceeding expectations of our clients for many years and are rightfully leading the efficiency ratings on all essential global markets.

## 01 EXPERTISE

Integrated analysis of a clients' debt portfolio. We apply unique tools for evaluation the debtor database.

## 02 IT ANALYTICS

The best global IT technologies will be integrated in your business processes on our proprietary software.

## 03 TAILORED APPROACH

One project = one team. No mass calls and general actions. We strongly believe that there is no single solution for two different problems.

## 04 TEAM

Our employees are our major value. Each of our team is a professional in a respective field.

## 05 KNOW-HOW

We do not follow trends, we set them. Investment in new technologies is among our priorities.

## 06 EXPERIENCE

We committed many errors in the past to be able to succeed now.

# OUR PARTNERS



We perform agency-based service for the largest national and international financial institutions.



# NPL PORTFOLIOS ACQUISITION



MBA Consult has a vast experience purchasing NPL portfolios worldwide.

The largest network of our branches allows us to be a reliable and regular partner for financial institutions worldwide.

## BEST PRICE

We can give the best prices on the market due to risk diversification by being presented in multiple countries.

## INDIVIDUAL APPROACH

We treat each of our existing and potential partners individually, providing guidance and flexible terms and conditions for every deal.

## EXPERIENCE

We gained many years of experience. We are fully compliant with the local legislation and regulations of Central Banks in every country.

## COMPLIANCE

We have strong compliance team and intention to solve any debtors' complaints which may occur during years after the claiming rights transfer.

## TIMELINE

We can provide you a possibility to sell NPL with the fastest and smoothest process ever.

## GUARANTEE

We guarantee to our partners to receive high quality service with special concern of their reputation from MBA Consult side

## RELIABILITY

We developed the best professionals. We committed hundreds of errors so that now we don't need to develop the right solutions, we know them.





# MISSION

## EVOLUTION OF THE GLOBAL FINANCIAL SYSTEM

### 01 PERSON

First and foremost, we see a person behind every debt, every employee or every partner. A person who strives to be happy.

### 02 TRUST

Building open and trust relationships with clients, employees, investors and debtors is a major component of our philosophy and one of the key elements of the company's financial success.

### 03 EFFICIENCY

Our historical market advantage is to show the best result within the shortest possible time. Our ultimate efficiency and performance ensure long-term cooperation with the world's largest clients and investors, expanding our planning horizons for long decades.

### 04 INNOVATIONS

We are continuously working on new technologies which tomorrow will completely change people's beliefs about our world. We integrate our unique solutions and apply the best global practices to achieve unrivaled results for all our partners.

# VALUES



# OUR GOAL

Restore the balance of interests of financial system members, by relieving the society of debt problems.

**01** We solve current problems of our clients related to debt recovery.

**02** We implement large-scale projects on making investment in NPL portfolios.

**03** We solve financial problems of millions people.

**04** We improve financial literacy of people all over the world.

**05** We assist in optimization of the global credit and financial system.

**06** We create new jobs and reduce social strain in the countries of our presence.

**By doing that, we contribute to EVOLUTION of the GLOBAL FINANCIAL SYSTEM**



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# THANK YOU FOR YOUR ATTENTION

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